

IN THE CLAIMS

This listing of claims will replace all prior versions and listings of claims in the application.

Change to:

1 - 24. (cancelled without prejudice)

25. (currently amended) A computer implemented finance method, comprising:

obtaining data representative of an organization from a plurality of organization system databases in a format suitable for processing where the organization has one or more enterprises; and

transforming at least a portion of the data into a model that identifies and outputs: a tangible net contribution of one or more elements of value to an organization value by a category of value; and one or more lists of changes that will optimize one or more aspects of an organization financial performance ~~and a plurality of tools for organization financial management selected from the group consisting of one or more category of value models, one or more component of value models, one or more market value models, one or more network models, one or more optimization models, a plurality of segmentation models, a plurality of simulation models, one or more value chain models, a plurality of management reports, a system for automated trading of an organization equity security based on a market sentiment value, and~~

using the model to analyze the data and output said tangible net contributions

where the categories of value are current operation and a category of value selected from the group consisting of real options, market sentiment and combinations thereof, and

where one or more lists of changes that will optimize one or more aspects of organization financial performance comprise one or more lists of a change to one or more price premiums or to one or more other value drivers.

26. (currently amended) The method of claim 25 where an element of value is selected from the group consisting of alliances, brands, channels, customers, ~~customer relationships~~, employees, ~~employee relationships~~, equipment intellectual property,

partnerships, processes, supply chains, vendors, ~~vendor—relationships~~ and combinations thereof.

27. (currently amended) The method of claim 25 where developing a model that identifies a net contribution of one or more elements of value to an organization share price value by a category of value further comprises:

creating performance indicators for each element of value using at least a portion of the data,

training models of historical and forecast data for one or more aspects of financial performance using said indicators to identify value driver candidates by element of value by enterprise,

analyzing historical and forecast data for one or more aspects of financial performance using induction algorithms and said value driver candidates to identify value drivers and create element impact summaries by enterprise, and

using said element impact summaries to quantify a contribution of each of one or more elements of value to an organization share-price value by category of value by enterprise.

28. (previously presented) The method of claim 27, where an aspect of financial performance is selected from the group consisting of revenue, expense, capital change, market value, alliance value, brand value, channel value, customer value, customer relationship value, employee value, employee relationship value, intellectual property value, partnership value, process value, supply chain value, vendor value, vendor relationship value and combinations thereof.

29. (previously presented) The method of claim 25 where a contribution of an element of value to a category of value is a net contribution of the element of value to the category of value and the other elements of value.

30. (previously presented) The method of claim 25 that further comprises using a model that identifies a net contribution of one or more elements of value to an organization value by a category of value to complete activities selected from the group consisting of identifying changes to one or more element value drivers that will optimize one or more aspects of organization financial performance, identifying the impact of value driver

changes on one or more aspects of organization financial performance in an interactive manner, reporting organization market and share price value by element of value, reporting organization market and share price value by category of value, identifying a price point for trading organization shares and combinations thereof.

31. (previously presented) The method of claim 25 where an organization system database is selected from the group consisting of advanced financial system databases, basic financial system databases, alliance management system databases, brand management system databases, business intelligence system databases, customer relationship management system databases, channel management system databases, estimating system databases, intellectual property management system databases, process management system databases, supply chain management system databases, vendor management system databases, operation management system databases, enterprise resource planning systems (ERP), material requirement planning systems (MRP), quality control system databases, sales management system databases, human resource system databases, accounts receivable system databases, accounts payable system databases, capital asset system databases, inventory system databases, invoicing system databases, payroll system databases, purchasing system databases, web site system databases, the Internet, external databases, user input and combinations thereof.

32. (previously presented) The method of claim 25 where a model that identifies a tangible net contribution of one or more elements of value to an organization value by a category of value also identifies a tangible net contribution of one or more sub-elements of value to an organization value by a category of value.

33. (currently amended) A computer readable medium having sequences of instructions stored therein, which when executed cause a processor in a computer to perform a learning method, comprising:

- obtaining data representative of an organization from a plurality of organization system databases in a format suitable for processing where the organization has one or more enterprises;

- identifying a set of data records that are associated with each of one or more aspects of enterprise financial performance from said integrated data that can be

used for training a plurality of cluster models for each aspect of enterprise financial performance,

generating a plurality of cluster models that identify a plurality of segments for each aspect of financial performance, by learning from at least a portion of the data

transforming the segmented data into a model that identifies and outputs: a tangible net contribution of each of one or more elements and sub-elements of value to an organization value by a category of value and ~~a plurality of tools for organization financial management selected from the group consisting of one or more category of value models, one or more component of value models, one or more market value models, one or more network models, one or more optimization models, a plurality of segmentation models, a plurality of simulation models, one or more value chain models, a plurality of management reports, one or more lists of changes that will optimize one or more aspects of organization financial performance; a system for automated trading of an organization equity security based on a market sentiment value and combinations thereof~~

where the categories of value are a current operation and a category of value selected from the group consisting of real options, market sentiment and combinations thereof, and

where the aspects of financial performance are selected from the group consisting of category of value, component of value, element of value and combinations thereof.

34. (previously presented) The computer readable medium of claim 33, wherein identifying a plurality of segments for an element of value further comprises:

creating a plurality of performance indicators for each element of value using at least a portion of the data,

evolving a plurality of models of historical and forecast data for one or more aspects of financial performance using said indicators to learn which indicators are value driver candidates by enterprise,

evolving a plurality of induction models of historical and forecast data for one or more aspects of enterprise financial performance using said candidates to learn which indicators are value driver candidates while creating a plurality of element impact summaries from said value drivers, and

using said element impact summaries to identify a plurality of segments for each element of value with a clustering algorithm.

35. (previously presented) The computer readable medium of claim 34 where a contribution of each of one or more elements of value to a value of a business is segmented by a category of value where the categories of value are selected from the group consisting of current operation, real options, market sentiment and combinations thereof.

36. (previously presented) The computer readable medium of claim 33, wherein a component of value is selected from the group consisting of revenue, expense, capital change and combinations thereof.

37. (previously presented) The computer readable medium of claim 33, wherein the sequences of instructions stored therein cause one processor in each of two or more computers connected via a network to perform a learning method when executed.

38. (previously presented) The computer readable medium of claim 33 where learning from the data further comprises activities selected from the group consisting of identifying previously unknown value drivers, identifying previously unknown relationships between elements of value, identifying previously unknown relationships between element value drivers and combinations thereof.

39. (previously presented) The computer readable medium of claim 33, wherein an element of value is selected from the group consisting of alliances, brands, channels, customers, customer relationships, employees, employee relationships, equipment intellectual property, partnerships, processes, supply chains, vendors, vendor relationships and combinations thereof.

40. (previously presented) The computer readable medium of claim 33, wherein a cluster model is developed using algorithms selected from the group consisting of "Kohonen" neural network, K-nearest neighbor, Expectation Maximization and the segmental K-means algorithm.

41 – 48 (cancelled without prejudice)

49. (currently amended) A computer readable medium having sequences of instructions stored therein, which when executed cause the processor in a computer to perform a composite application method for data processing, comprising:

using two or more independent components of application software to obtain data representative of an organization from a plurality of organization system databases in a format suitable for processing where the organization has one or more enterprises and transform at least a portion of the data into a model that identifies and outputs: a tangible net contribution of one or more elements of value to an organization value by a category of value and one or more lists of changes to one or more value drivers that will optimize one or more categories of value ~~complete the method of claim 25 and~~ produce one or more additional useful results by processing analyzing the set of data representative of an ~~the~~ organization using one or more predictive models that rely on a set of input data that have been transformed into a different state or thing.

50. (previously presented) The computer readable medium of claim 49, wherein two or more independent components of application software can be flexibly combined as required to support the development of one or more useful results.

51. (previously presented) The computer readable medium of claim 49, wherein a different state or thing comprises a model or a summary.

52. (previously presented) The computer readable medium of claim 49, wherein an independent component of application software completes processing selected from the group consisting of: data analysis, attribute derivation, capitalization, causal analysis, classification, clustering, count linkages, data acquisition, data conversion, data storage, data transformation, element life estimation, indicator selection, induction, keyword counting, keyword search, linkage location, relative strength determination, statistical learning, valuation, vector generation and combinations thereof.

53. (previously presented) The computer readable medium of claim 49, wherein one or more useful results are selected from the group consisting of: an element contribution determination, an element impact quantification, an element valuation, an enterprise

financial performance analysis, an enterprise financial performance optimization, a keyword location identification, an enterprise financial performance simulation, a future market value optimization, a future market value quantification, a management report production, a real option discount rate calculation, a real option valuation, a share price valuation, an element of value segmentation, a target share price determination, a keyword count and combinations thereof.

54. (previously presented) The computer readable medium of claim 49, wherein ~~completing the method of claim 25 is an optional step~~ one or more value drivers comprise a price premium for each of one or more organization offerings.

55. (previously presented) The computer readable medium of claim 49, wherein a plurality of data are integrated from two or more systems in accordance with xml and a common schema using metadata mapping.

56. (currently amended) The computer readable medium of claim 49, wherein two or more independent components of application software further comprise two or more bots or intelligent agents.

57. (currently amended) A computer readable medium having sequences of instructions stored therein, which when executed cause the processor in a computer to perform a data method, comprising:

converting, integrating and storing data representative of one or more physical entities or substances from a plurality of disparate sources as required to transform said data into an integrated database using xml and a common schema, and

transforming at least a portion of the data into a model that identifies and outputs a tangible net contribution of one or more elements of value to an organization value by a category of value and one or more lists of changes to one or more value drivers that will optimize one or more categories of value ~~completing the method of claim 25 by using the integrated database as a sole source for organization related data that are transformed into a model~~

where the plurality of disparate sources further comprise data sources selected from the group consisting of a plurality of database management systems, one or more external databases, an Internet and combinations thereof,

where xml comprises a common metadata standard, and
where the schema incorporates a common data dictionary.

58. (currently amended) The computer readable medium of claim 57, wherein ~~completing the method of claim 25 by using the integrated database as a sole source for data that are transformed into a model is an optional step~~ one or more value drivers comprise a price premium for each of one or more organization offerings.

59. (previously presented) The computer readable medium of claim 57, wherein a plurality of disparate sources are selected from the group consisting of accounts receivable systems, accounts payable systems, advanced financial systems, basic financial systems, alliance management systems, brand management systems, customer relationship management systems, channel management systems, estimating systems, intellectual property management systems, process management systems, supply chain management systems, vendor management systems, operation management systems, sales management systems, human resource systems, capital asset systems, inventory systems, invoicing systems, payroll systems, purchasing systems, web site management systems and combinations thereof.

60. (previously presented) The computer readable medium of claim 57, wherein the method further comprises:

- obtaining one or more keywords and a set of classification rules for each keyword from a user,
- performing an Internet search for the one or more keywords and making a set of location and count results from said search available for use in processing or display after the results are classified.

61. (previously presented) The computer readable medium of claim 60, wherein a keyword further comprises a word selected from a category consisting of company name, brand name, trademark and combinations thereof.

62. (previously presented) The computer readable medium of claim 60, wherein a computer readable medium comprises an intelligent agent.